

Message Text

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PAGE 01 STATE 224096

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BEWT/TPD/562/MGOODWIN:PCL

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COM/DIBA/OIM/EHEISER

COM/BEWT/TPD/OJERSCHKOWSKY

EUR/CE - JWARD EUR/CE-SKLINGAMAN

EUR/EE - RCHRISTENSEN

EUR/EE - DMILLER EB/OSB-DBRAMONTE

----- 043289

P 192005Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST PRIORITY

AMEMBASSY BUDAPEST

AMEMBASSY BERLIN

AMEMBASSY VIENNA

UNCLAS STATE 224096

E.O. 11652: N/A

TAGS: BEXP, RO, HU, GE, AU

SUBJECT: CHEMICAL/PETROCHEMICAL TECHNICAL SALES SEMINAR
(TSS) NOVEMBER, 1975

1. PROPOSED ITINEARY FOR CHEMICAL/PETROCHEMICAL TSS

GROUP FOLLOWS: FR - OCT. 31 - ARRIVE VIENNA - TO

HOTEL INTERCONTINENTAL

SAT - NOV 1 - BRIEFING

SUN - NOV 2 - DEPART VIENNA 1855 RO214Y

ARRIVE BUCHAREST 2125

HOTEL: INTERCONTINENTAL

WED - NOV 5 - DEPART BUCHAREST 2050 MA203Y

ARRIVE BUDAPEST 2105

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HOTEL DUNA INTERCONTINENTAL

TUES - NOV 11 - DEPART BUDAPEST - 1545 1F621Y

ARRIVE EAST BERLIN 1720

HOTEL UNTER DEN LINDEN

FRI - NOV 14 - DEPART EAST BERLIN - EACH TSS MEMBER TO DE-
TERMINE OWN DEPARTURE TIME.

2. REQUEST EMBASSIES VERIFY RESERVATIONS ARE AT SUBJECT
HOTELS ASAP AS TSS PARTICIPANTS HAVE BEEN INSTRUCTED 9/15/
75 TO CONFIRM THESE RESERVATIONS MADE BY EMBASSIES AND TO
MAKE VISA AND FLIGHT ARRANGEMENTS ACCORDING TO ABOVE
SCHEDULE.

3. SIX PARTICIPATING COMPANIES WITH REPRESENTATIVES AND
PAPER TOPICS ARE:

- A. CHEVRON RESEARCH COMPANY - REPS: E.M. BLUE, MGR.,
--- INVENTION DEVELOPMENT; AND G.D. GOULD. TOPIC:
--- PRODUCTION OF AROMATICS, SPECIFICALLY BENZENE.
- B. CYANAMID INTERNATIONAL - REPS: T.M. VIAL, GROUP
--- LEADER, ELASTOMERS AND RUBBER CHEMICALS; J. VAN
--- VUUREN. TOPIC: POLYACRYLATE ELASTOMERS FOR
--- AUTOMOTIVE AND OTHER HIGH TEMPERATURE APPLICATIONS.
- C. DIAMOND SHAMROCK/ELECTRODE CORP. - REPS: V.H.
--- THOMAS, W.J. WALSH; TOPIC: CHLOR-ALKALI TECHNOLOGY.
- D. FINNIGAN CORPORATION - REP: R.E. FINNIGAN, PRESI-
--- DENT; TOPIC: RECENT ADVANCES IN INSTRUMENTATION
--- AND APPLICATIONS OF COMPUTERIZED GAS CHROMATOGRAPH/
--- MASS SPECTROMETER/SYSTEMS.
- E. HOOKER CHEMICAL AND PLASTICS CORP. - REP: J.E.
--- CURREY, MGR., COMMERCIAL DEVELOPMENT; TOPIC:
--- CHLOR-ALKALI TECHNOLOGY.
- F. UOP PROCESS DIVISION INC. - REP: K.W. ROCKETT,
--- ASSISTANT DIRECTOR, MARKETING UOP PROCESSES
--- INTERNATIONAL; DAVIS READ, SENIOR VP, MARKETING,
--- UOP PROCESS DIVISION; TOPIC: PRODUCTION LIGHT
--- AROMATICS, SPECIFICALLY BENZENE AND THE XYLENES.

4. T.C. PONDER, PETROCHEMICALS EDITOR, HYDROCARBON PRO-
CESSING, IS TSS CHAIRMAN.

- A. WEISS, BEWT/TDAD DIRECTOR, IS TSS ADVANCE/
--- ESCORT OFFICER.

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5. POSSIBLE SEVENTH COMPANY HILTON-DAVIS, BECKMAN INSTRU-
MENT S, MOBIL OR U.S. MOTORS. WILL NOTIFY DECISION
SOONEST AVAILABLE.

6. BIOS, ABSTRACTS AND COMPANY DESCRIPTIONS HAVE BEEN
POUCHED VIENNA FOR TRANSLATING AND PRINTING AND TO
EMBASSIES FOR INFO. BEWT/TPD WILL FORWARD MARKET DATA

SHEETS AND PRODUCT LITERATURE WITHIN NEXT WEEKS OR SOONEST RECEIVED.

7. REQUEST LATEST DATE EMBASSIES NEED FULL PAPER FOR INTERPRETERS WORKING TSS SESSIONS. ANTICIPATE FORWARDING PAPERS LATEST OCT 1 OR SOONEST RECEIVED. KISSINGER

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